

# STRATEGIC PARTNERSHIP OVERVIEW

## DELL EMC

### Leveraged for Success

- Premier Partnership Status
- Expert-Level Certified Engineers
- Gained Efficiencies from Strategic Distributor Relationships
- Secure Supply Chain
- Flexible Onsite Availability
- Best Practice Project Management and Engineering Methodologies



### Network Infrastructure Services

- Architecture Design & Deployment
- Cyber Defense Infrastructure
- Modernization / Optimization
- Assessment / Compliance
- Migration / Refresh
- Customized Engineering Block Schedules

### Experienced to Serve

- Civilian Agencies
- Department of Defense
- Intelligence Community

### Transform Federal Missions

As a Dell EMC Premier Partner, Copper River Tech has achieved top level accreditation providing federal customers assurance that expert level certified professionals are helping to manage and maximize their IT environment. Our elected partnership status guarantees the delivery of maximum value solutions across the complete Dell EMC product portfolio. Together, Copper River Tech and Dell EMC provide the end-to-end capabilities that enable federal digital transformation, offering solutions and services that reach from edge to core to cloud.

### Partnered with the Federal Community

Federal civilian agencies provide healthcare, homeland, space & research, and other services in support of all U.S. citizens. In addition, today's tech-savvy, highly mobile warfighter operates in an unpredictable environment that demands rugged, secure devices with cloud-enabled services. The time-sensitive, critical nature of these paired agency imperatives elevate the necessity of updating IT infrastructure beyond routine updates and refresh cycles. Working in concert to fulfill agency specific, mission critical requirements, Dell EMC and Copper River are ideally partnered with the federal community to deliver scalable, best-value, secure IT infrastructure services and solutions to enable U.S. citizens and other agency stakeholders.

### Flexible Procurement Options

As a Federally Recognized, Alaskan Tribal-Owned, SBA Certified 8(a) Small Business, Copper River Technologies offers a differentiated approach to procurement for our Federal customers. As defined by the SBA 8(a) program, Alaskan Tribal-Owned companies, like Copper River Tech, are able to provide flexible procurement options in order to create, grow, and sustain their business. Procurement benefits include:

- The right to receive sole-source contracts of any value, which are not subject to the dollar value limitations applicable to other non-Tribally Owned entities (13 CFR 123.124 and 311b)
- Sole-source awards may not be protested (13 CFR 124.517a)
- Sole-source awards may combine multiple vendors' equipment and/or services into an integrated design, build, and maintenance solution within a single procurement



## Company Overview

Copper River Technologies, LLC empowers Public Sector and Enterprise organizations to reimagine the possibilities of their IT infrastructure. Our expertise in emerging technologies allows us to design and deliver leading-edge products and services that transform traditional, legacy networks into modern, secure, and resilient IT architectures. As a Federally recognized, Alaskan Tribal-Owned, 8(a) Certified Entity, our clients benefit from our unique, cost-effective procurement advantages which enable timely fulfillment of any IT requirement. Our proven expertise in implementing advanced solutions in Cyber Security, Cloud, Mobility, and Enterprise Architectures is why our clients depend on us to design and deliver innovative, secure, and scalable IT networks.

## Company Highlights

- Federally Recognized, Alaskan Tribal-Owned, 8(a) Certified Entity
- Founded in 2016
- Owned by the Native Village of Eyak
- Cage Code: 7REJ7
- DUNS: 080450525

## Emerging Technology Solutions

- Cyber Security
- Cloud
- Mobility
- Enterprise Architecture
- Data Center

## Ignite Innovation Today

In this digital economy, organizations are looking to technology as a competitive differentiator in driving higher engagement with customers, enabling new business models and staying ahead of the competition. CIOs are at the core of the transformation agenda, balancing between operational efficiency and forward-thinking projects. In both instances, servers are the bedrock of the modern software-defined data center and the key to building a flexible, efficient and cloud-enabled infrastructure. Learn more now about how Dell EMC PowerEdge Server Solutions deliver a worry-free infrastructure that is secure and scalable, with no compromises.

## Perfect Mix of Simplicity & Power

Organizations today, especially mid-size organizations, are faced with increased complexity--data growth, application diversity, increased numbers of users, and resource constraints--driving the need for solutions that enable them to do more with less. Dell EMC IDPA provides the perfect mix of simplicity and power for mid-size organizations and ROBO environments while also delivering the lowest cost-to-protect and is guaranteed under the Future-Proof Loyalty program. Learn more now about how Dell EMC is helping customers modernize their data protection installations and replace legacy backup applications.

## Transform HCI Networking and Enhance Simplicity

Dell EMC VxRail accelerates and simplifies IT through standardization and automation. With VxRail, you don't just deploy a server, you transform your infrastructure. VxRail provides a simple, cost effective hyper-converged solution that solves a wide range of your challenges and supports almost any use case, including tier-one applications and mixed workloads. Dell EMC enables faster, better, and simpler delivery of virtual desktops, business-critical applications, and remote office infrastructure. Dell EMC VxRail invests in the complete lifecycle, including advanced automation, making it easier for you from day one forward, allowing you to further simplify IT infrastructure and operations. Dell EMC VxRail is proven to dramatically reduce OPEX and unplanned downtime.

## Simple, Efficient & Responsive

If you are looking for rich features and absolute simplicity in a small footprint, if you are cost-conscious and need the best from the best, Dell EMC Unity Hybrid Flash is for you. Designed for flash with rich data services, hybrid architecture delivers flash performance with the cost advantage of disk and is the perfect fit for your mixed applications, unified storage and Remote-Office-Branch-Office (ROBO) requirements. Learn more now about Dell EMC Unity Hybrid-Flash solutions.